



Munich,
Nov. 18, 2004

MAN Roland Agrees On Future-Proof Pact in Offenbach

Printing press manufacturer agrees on cost-saving measures, offers secure workplaces and will not spin off sheetfed press sector.

Printing press manufacturer MAN Roland has reached an agreement with worker representatives on a range of effective cost-saving measures for the company's plants in Offenbach. In return for implementing the measures the company has agreed not to lay off any operational staff up to the end of 2006.

Together with ongoing structural changes the new cost-saving measures will allow the Offenbach plant, which has been in the red, to return to positive revenue operations. Following protracted negotiations and the mediation of Offenbach mayor Gerhard Grandke, agreement was achieved at the company's Offenbach plant.

The agreement includes flexible worktime provisions that ensure higher capacity utilization, as well as more effective ways to react to downturns in work activity. Here, performed work is accrued in worktime accounts which can be compensated for. The company has agreed not to lay off operational staff up to the end of 2006, and has also agreed not to spin off the sheetfed press sector.

Press Release of
MAN Roland

Editor

MAN Aktiengesellschaft
Corporate Communications
Ungererstr. 69
80805 Munich/Germany

Queries to
Wieland Schmitz
Tel. +49. 89. 36098-380

Michael Melzer
Tel. +49. 89. 36098-388

public.relations@ag.man.de
www.man-group.com

The **MAN Group** is one of Europe's leading manufacturers of machinery and vehicles with annual sales of some €14 billion. As a global supplier of products, systems and services for the capital equipment industry, MAN operates with 64,000 employees in its core segments of commercial vehicles, printing machines, diesel engines, turbomachines and industrial services. MAN Group members hold leading positions in most of their markets. **MAN Aktiengesellschaft**, Munich, is a member of the Deutscher Aktienindex DAX (German Share Index) which comprises the thirty leading public limited companies in Germany.