



## MAN Roland receives the Largest Commercial Web Press Order in North American Printing Industry

Munich,  
August 17, 2004

The press order awarded by Quebecor World to MAN Roland includes a combination of 16 LITHOMAN and ROTOMAN presses that will be installed at several of Quebecor World's U.S. facilities. It was arranged with the client not to disclose the order volume.

The order for MAN Roland presses to be delivered over 3 years will include:

- 64-page LITHOMAN book presses designed for short and long run high quality 1 & 2 color book work. These presses equipped with MAN Roland's auto-transfer technology as well as all of the latest make-ready time and waste reduction features are capable of switching from one form to the next without stopping the press thus dramatically increasing throughput while decreasing make-ready times and waste.
- 48 and 64-page LITHOMAN presses configured for high page counts and high quality 4 color commercial, magazine and book work. The presses are loaded with all of the latest MAN Roland make-ready and high speed automation and features making them highly effective for use in both short and long run markets.
- 48 and 64 page ROTOMAN press-lines configured for high volume high quality magazine production. As with the LITHOMAN press-lines these ROTOMAN presses will be equipped with the latest MAN Roland technology, automation and software to minimize make-ready and running waste, produce at maximum possible press speeds and deliver consistent highest print quality.

This order is the largest single order ever from Quebecor to MAN Roland for LITHOMAN and ROTOMAN presses and the largest commercial Web Press Order in North American Printing Industry. "We are delighted and proud that Quebecor World has chosen MAN Roland as its principal supplier for this major strategic investment", said Gerd Finkbeiner, Chairman of the Board of MAN Roland. "We welcome the challenges a project of this magnitude presents to us and look forward to making it a true and continuing success. Quebecor World's senior management has given us the opportunity to demonstrate our core competence as well as our project management and comprehensive support capabilities in the complex and challenging North American printing environment."

The new presses are part of a recently announced major strategic capital investment plan that includes the purchase of a total of 22 new presses for Quebecor World's U.S. magazine, catalog, retail and book platforms. This investment is part of Quebecor World's determination to be the technological leader in the North American printing industry. Quebecor World Inc. (NYSE; TSX: IQW) is one of the largest commercial printers in the world. The company has approximately 37,000 employees working in more than 160 printing and related facilities all over the world.

Press Release of  
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Editor

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Quebecor World and MAN Roland have a firmly established partnership with MAN Roland presses already installed in numerous Quebecor World printing facilities in Europe and in North America.

The **MAN Group** is one of Europe's leading manufacturers of machinery and vehicles with annual sales of some €14 billion. As a global supplier of products, systems and services for the capital equipment industry, MAN operates with 64,000 employees in its core segments of commercial vehicles, printing machines, diesel engines, turbomachines and industrial services. MAN Group members hold leading positions in most of their markets. **MAN Aktiengesellschaft**, Munich, is a member of the Deutscher Aktienindex DAX (German Share Index) which comprises the thirty leading public limited companies in Germany.